



The WWBR News & Views

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Professionals Dedicated to Progress

October 22, 2021

2021 Board of Directors

Denny Tryban
President

Kathie Parks
Vice President

Peter (Bill) Whyte
Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuber
Director

Carol Steiger
Director

Kathie Parks
Director

Leslie Burroughs
Director

Aimee Smith
Director

Roger Kopernik
Director

Candy Hoover
Director

Linda Sherwood
Director

BOARD STAFF

Jeannie Rizzardi
Association Executive

Gracie Goddard
Executive Assistant

Cathy Landry
MLS Specialist



NEW OFFICE APPLICATIONS:

Better Real Estate, LLC
Karon Schneider, Broker
MV Realty Michigan

NEW MEMBER APPLICATIONS:

Lorie Allen – MV Realty Michigan
Mary Doa – MV Realty Michigan
Reid Harpster – Midge & Co.
David Kopin – Houghton Lake Realty
Manuel Leslie – Smart Property Moves
Kathleen Lightbody – DEK Realty
Lisa Lloyd – Better Real Estate, LLC
Christi Rice – EXP Realty
Donna Roberts – Heart of Up North Realty
Debbie Rolfsen – UC Great Lakes Realty
Michelle Satchell – Mackinac Properties
Karon Schneider – Karon Schneider, Broker
Jo Sims – Re/Max New Horizons
Jeff Waldie – Exit Realty Premier
Bryan Washington – EXP Realty
Jessica Ziobron – United Country Great Lakes Realty

WELCOME NEW MEMBERS:

Christin Bates – C21 Northland Higgins
Gail Compeau Burg – Up North Property Services
Pat Fowler – Michigan Outdoor Properties
Rachelle Fowler – Michigan Outdoor Properties
Jenni Taylor – Re/Max Higgins

DROPS:

Glenn Artz -C21 Higgins Lake
Craig Engle – CB Higgins Lake
North & Co Realtors
Karrington Klasek – C21 Higgins Lake
Jaime Lopez – North & Co Realtors
Cheryl Miller – EXP Realty
Rhonda Robbins – REO Alpena
Jeffrey Schwab – REO Alpena
Gerald Stanley – State Wide Onaway
Steve Forstner Appraisal
Ted Straubel – CB Higgins Lake
Justin Tibble - REOZOM
Shannon Turkette – Mackinac Properties
Angela Wozniak – REO Alpena

TRANSFERS:

Marcia Taylor to Chesley & Co Realtors



Thursday, December 9th, 2021
at Tree Tops Lodge, The Oak Rm
from 9am to 12pm.
\$45.00 per person

[REGISTER ONLINE](#) or call the board office!

Water Wonderland Board of REALTORS® ANNUAL MEETING & AFFILIATE FAIR

Thursday, November 4th, 2021
At Otsego Club Ballroom,
M-32, Gaylord, MI.
9am to 1pm

[REGISTER ONLINE](#) or call the Board Office:
989-732-8226

2022 WWBR ELECTION

Elections for the Water Wonderland Board of Directors and the Water Wonderland MLS Board of Directors were sent via email to all members with a current email address on file with the board office.

Each member is entitled to ONE ballot.

Electronic voting is open until November 3rd at 4pm. A paper ballot will be available at the Annual Meeting (November 4th) for members who have not yet voted. The board office will have a list of these members at the meeting.

DO YOU NEED CODE OF ETHICS?

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time.

DUE DECEMBER 31,2021

Call the Board office to check your Code of Ethics Status (989) 732-8226.



MLS CHANGES

At the October 20th, 2021 MLS Board Meeting, the MLS Board of Directors voted and made policy changes effective as of today:

Coming Soon photo requirement

On all "Coming Soon" Listings a minimum of Two Exterior Photos of the dwelling and one interior photo must be uploaded to "Coming Soon" Listing before it can be approved by the service. Reason for this change as many "COMING SOON" Listings were going active without the minimum photo requirement for an active listing.

A new policy and fine was created and effective as of today:

Any change to a listing after it was approved, that violates one of our policies or MLS rules, will be fined 1st offense \$250, 2nd offense \$500, and 3rd offense 30-day MLS Suspension. Examples of said offense: Entering "No Showings until a future date" or placing name of agent, office or phone number in remarks, are a couple of examples. Again, these would be changes that were done **after a listing was approved** by the service.

Also, effective November 1st, 2021: Association Dues "Yes" or "No" field will be mandatory to answer. We will be adding another field to this question as well, if the answer is yes, "Association Dues is Paid When" with either monthly, quarterly, or yearly as pull-down answer.

License Renewal Issues

Some issues have occurred with license renewal with the new online MiPlus. Here are some of the issues, and steps to resolve or avoid them:

- Those using Google Chrome might have issues, use a different browser.
- When setting up your individual MiPlus account, make sure that the name, middle name, and last name are exactly the same as what is on your current license, as once the account is set up, it will not let you change this, and if it is not the same, your license will not link with this account.
- If you have more than one individual license to renew, you may need further assistance. Give the board office a call and we can assist you on steps to fix grouping these licenses.
- Existing facility licenses will receive a PIN letter with instructions to link the facility license to your newly individual MiPlus account.

NEED LAST MINUTE CON-ED TO RENEW YOUR LICENSE?

- Rick Conley is hosting a 6 hour on Thursday, October 28, 9am via Zoom meeting. Register online: www.ReeServices.com.
- Peter Banwell will be hosting upcoming classes in Petoskey, Bellaire, Grayling, and Alpena. Follow this link to register online: www.realestateacademy.com

RESIDENTIAL SOLD INFORMATION FOR SEPTEMBER

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2020	2021	2020	2021	2020	2021	2020	2021
Alcona	12	8	2,143,400	1,001,078	178,616	125,134	114,500	132,450
Alpena	47	44	6,226,350	7,059,472	132,475	160,442	108,000	136,000
Antrim	10	7	1,791,930	1,338,400	179,193	191,200	154,465	180,000
Cheboygan	64	46	16,531,028	17,014,257	258,297	369,875	193,450	213,000
Chippewa	4	1	760,077	260,000	190,019	260,000	205,039	260,000
Crawford	40	33	7,206,360	5,883,060	180,159	178,274	121,500	149,000
Mackinac	5	8	649,500	1,051,700	129,900	131,462	132,500	144,450
Missaukee	2	1	309,900	160,000	154,950	160,000	154,950	160,000
Montmorency	31	24	4,784,015	4,275,300	154,323	178,137	132,500	145,000
Oscoda	32	27	5,252,850	5,073,600	164,151	187,911	148,250	125,000
Otsego	57	42	12,143,350	9,935,895	213,041	236,568	165,000	185,000
Presque Isle	33	23	5,922,072	3,943,401	179,456	171,452	135,000	165,101
Roscommon	109	90	17,968,130	21,280,297	164,845	236,447	129,000	160,500
Wexford	0	2	0	824,000	0	412,000	0	412,000

